



Consolidated Financial Statements

Campfire Circle

December 31, 2022

Contents

	Page
Independent Auditor's Report	1 - 2
Consolidated Statement of Operations	3
Consolidated Statement of Changes in Net Assets	4
Consolidated Statement of Financial Position	5
Consolidated Statement of Cash Flows	6
Notes to the Consolidated Financial Statements	7 - 15

Independent auditor's report

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To the Board of Directors of
Campfire Circle

Qualified Opinion

We have audited the consolidated financial statements of Campfire Circle (the "Organization"), which comprise the consolidated statement of financial position as at December 31, 2022, and the consolidated statements of operations, changes in net assets and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Organization as at December 31, 2022, and its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the years ended December 31, 2022 and 2021, current assets as at December 31, 2022 and 2021, and net assets as at January 1 and December 31 for both the 2022 and 2021 years. Our audit opinion on the financial statements for the year ended December 31, 2021 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Grant Thornton LLP

Toronto, Canada
March 9, 2023

Chartered Professional Accountants
Licensed Public Accountants

Campfire Circle

Consolidated Statement of Operations

Year ended December 31

2022

2021

Revenue		
Donations and fundraising (Note 9 and 10)	\$ 9,897,688	\$ 7,990,512
Amortization of deferred capital contributions	1,237,112	1,214,719
Bequests (Note 10)	134,889	1,697,717
Investment and rental income	<u>636,234</u>	<u>90,661</u>
	<u>11,905,923</u>	<u>10,993,609</u>
Expenditures (Note 12)		
Overnight camp programs	3,718,522	2,004,187
Community and in-hospital programs	2,659,819	2,339,543
Overnight site operating costs	1,271,537	1,173,669
Fundraising and development (Note 10)	3,375,232	2,501,319
Administrative, rental and other (Note 13)	1,697,187	1,231,537
Amortization	<u>2,037,287</u>	<u>2,136,522</u>
	<u>14,759,584</u>	<u>11,386,777</u>
Deficiency of revenue over expenditures before undernoted items	(2,853,661)	(393,168)
Severance costs	(32,445)	(262,093)
Government wage and rental subsidies	123,377	974,396
Site development and feasibility costs (Note 6)	(556,273)	-
Gain on disposal of capital assets (Note 6)	685,084	-
Loss on sale and impairment of donations-in-kind (Note 8)	-	(21,411)
Insurance proceeds	<u>-</u>	<u>250,000</u>
Excess (deficiency) of revenue over expenditures	<u>\$ (2,633,918)</u>	<u>\$ 547,724</u>

Campfire Circle

Consolidated Statement of Changes in Net Assets

Year ended December 31

	Unrestricted	Invested in Capital and Intangible Assets	Operating Reserve Fund	Internally restricted Strategic Initiatives Fund	Total
Balance, December 31, 2020	\$ 2,782,049	\$ 7,218,877	\$ 5,900,000	\$ 1,000,000	\$ 16,900,926
Deficiency of revenue over expenditures	1,469,527	(921,803)	-	-	547,724
Inter-fund transfers (Note 2)	(1,900,000)	-	700,000	1,200,000	-
Repayment of long-term debt	(2,469)	2,469	-	-	-
Deferred capital contributions	303,297	(303,297)	-	-	-
Invested in capital and intangible assets	<u>(401,214)</u>	<u>401,214</u>	<u>-</u>	<u>-</u>	<u>-</u>
Balance, December 31, 2021	\$ 2,251,190	\$ 6,397,460	\$ 6,600,000	\$ 2,200,000	\$ 17,448,650
Excess (deficiency) of revenue over expenditures	(2,518,827)	(115,091)	-	-	(2,633,918)
Inter-fund transfers (Note 2)	(244,000)	-	800,000	(556,000)	-
Proceeds from sale of capital assets (Note 6)	924,329	(924,329)	-	-	-
Proceeds from bank loan	5,600,000	(5,600,000)	-	-	-
Deferred capital contributions	333,882	(333,882)	-	-	-
Invested in capital and intangible assets	<u>(6,324,003)</u>	<u>6,324,003</u>	<u>-</u>	<u>-</u>	<u>-</u>
Balance, December 31, 2022	<u>\$ 22,571</u>	<u>\$ 5,748,161</u>	<u>\$ 7,400,000</u>	<u>\$ 1,644,000</u>	<u>\$ 14,814,732</u>

See accompanying notes to the financial statements.

Campfire Circle

Consolidated Statement of Financial Position

December 31

2022

2021

Assets

Current

Cash (Note 3)	\$ 1,994,584	\$ 8,726,775
Investments (Note 4)	9,831,249	5,006,084
Receivables (Note 5)	1,812,647	784,451
Prepaid expenses	<u>300,079</u>	<u>247,541</u>

13,938,559 14,764,851

Capital assets (Note 6)	36,165,428	32,086,547
Intangible assets (Note 7)	19,681	51,091
Other assets (Note 8)	<u>130,698</u>	<u>127,000</u>

\$ 50,254,366 \$ 47,029,489

Liabilities

Current

Accounts payable and accrued liabilities	\$ 757,033	\$ 675,963
Deferred rent	60,444	59,683
Bank loan (Note 3)	<u>5,600,000</u>	<u>-</u>

6,417,477 735,646

Deferred contributions (Note 9)	4,185,209	3,105,015
Deferred capital contributions (Note 9)	<u>24,836,948</u>	<u>25,740,178</u>

35,439,634 29,580,839

Net assets

Unrestricted	22,571	2,251,190
Invested in capital and intangible assets	5,748,161	6,397,460
Internally restricted (Note 2)	<u>9,044,000</u>	<u>8,800,000</u>

14,814,732 17,448,650

\$ 50,254,366 \$ 47,029,489

Commitments (Note 15)

On behalf of the Board



Director



Director

Campfire Circle

Consolidated Statement of Cash Flows

Year ended December 31

2022

2021

Increase (decrease) in cash

Operating

Excess (deficiency) of revenues over expenditures	\$ (2,633,918)	\$ 547,724
Items not affecting cash		
Amortization of capital and intangible assets	2,037,287	2,136,522
Unrealized loss on investments and other	177,669	5,397
Loss on sale and impairment of donations-in-kind	-	21,411
Cash surrender value of life insurance	(3,698)	(3,505)
Donations-in-kind	(236,238)	(1,032,778)
Gain on disposal of capital assets	(685,084)	-
Deferred contributions	(1,199,553)	(662,911)
Amortization of deferred capital contributions	(1,237,112)	(1,214,719)
	<u>(3,780,647)</u>	<u>(202,859)</u>
Change in non-cash working capital items		
Receivables	(1,028,196)	338,268
Prepaid expenses	(52,539)	(6,488)
Accounts payable and accrued liabilities	<u>81,070</u>	<u>(346,099)</u>
	<u>(999,665)</u>	<u>(14,319)</u>
	<u>(4,780,312)</u>	<u>(217,178)</u>

Investing

Deferred contributions received	2,613,629	1,715,362
Net proceeds on disposal of capital assets	924,329	-
Net proceeds on disposal of donations-in-kind	236,238	1,119,349
Net (purchase) redemption of investments	(5,002,072)	(5,984)
Invested in capital and intangible assets	<u>(6,324,003)</u>	<u>(401,214)</u>
	<u>(7,551,879)</u>	<u>2,427,513</u>

Financing

Proceeds from (repayment of) bank loan	<u>5,600,000</u>	<u>(2,469)</u>
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Decrease in cash (6,732,191) 2,207,866

Cash

Beginning of year	<u>8,726,775</u>	<u>6,518,909</u>
End of year	<u>\$ 1,994,584</u>	<u>\$ 8,726,775</u>

Campfire Circle

Notes to the Consolidated Financial Statements

December 31, 2022

The mission of Campfire Circle (the “Organization”) is to foster resilience, well-being and lifelong connections for children with serious illness and their families through camp-inspired programs.

Since 1983, the Organization has provided year-round overnight camp programs in Muskoka, Waterford (Rainbow Lake), and Bloomfield, together with camp-inspired programs in hospitals and communities across Ontario. Our Muskoka site is the only oncology camp in Canada with the ability to give IV chemotherapy and blood transfusions, so that even the most medically fragile patients can experience the joy of camp.

Thanks to the support of our generous donors, we continue to offer all of our overnight, community and in-hospital programs free of charge to families, recognizing the financial challenges that come with caring for a seriously ill child.

The Organization is a registered charity under the Canada Not-for-profit Corporations Act and a registered charitable Organization under the Income Tax Act (Canada) and, as such, is exempt from income taxes and is able to issue donation receipts for income tax purposes.

Effective January 1, 2022 the Organization changed its corporate name to Campfire Circle (formerly Camp Ooch and Camp Trillium Corporation).

1. Significant accounting policies

These consolidated financial statements have been prepared in accordance with ASNPO and include the following significant accounting policies:

Basis of presentation

The consolidated financial statements include the accounts of the Organization and its wholly owned subsidiary, Camp Hollyburn (1986) Limited. All significant intercompany transactions and balances have been eliminated on consolidation.

Contributions receivable and revenue recognition

A contribution receivable is recognized as an asset when the amount to be received can be reasonably estimated and ultimate collection is reasonably assured.

The Organization follows the deferral method of accounting for contributions. Restricted contributions for the purchase of capital assets that will be amortized, are initially recognized as deferred contributions until the capital assets are acquired at which time the deferred contribution is transferred to deferred capital contributions and recognized as revenue on the same basis as the amortization expense related to the acquired capital assets. Restricted contributions for the purchase of capital assets that will not be amortized are recognized as direct increases in net assets. Restricted contributions for specific programs are recognized as donations and fundraising in the year in which the related program expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets.

Bequest revenue is recognized when interim or final distributions are received or in-transit from an estate.

Rental income for facilities is short-term in nature and is recognized over the term of the rental.

Campfire Circle

Notes to the Consolidated Financial Statements

December 31, 2022

1. Significant accounting policies (continued)

Contributions receivable and revenue recognition (continued)

Donations-in-kind are recorded at their estimated fair value based upon appraisal.

Government subsidies toward current expenses are recognized in the statement of operations as income.

Contributed services

The Organization would not be able to carry out its activities without the services of volunteers who donate a considerable number of hours. Because of the difficulty of determining their fair value, the value of contributed services is not recognized in the consolidated financial statements.

Allocation of expenses

The Organization engages in overnight camp programs, community and in-hospital programs, site operations, fundraising and development, and administrative functions. The Organization allocates salaries and benefits based on efforts. Office rental and communication expenses are allocated on the same basis as head office salaries. Other costs, such as office supplies, computer maintenance, staff training and development and travel expenses are allocated based on usage.

Capital and intangible assets

Purchased and internally developed capital and intangible assets are stated at cost. Contributed assets are stated at their estimated fair value at the date of contribution. The Organization provides for amortization using the following methods at rates designed to amortize the cost of the capital and intangible assets on a straight-line basis over their estimated useful lives. The annual amortization rates and methods are as follows:

Buildings	20-35 years
Furniture and equipment	5-10 years
Computer equipment and software	3 years
Vehicles	5 years
Leasehold improvements	term of the lease

When conditions indicate that a capital or intangible asset is impaired, the net carrying amount of the capital or intangible asset is written down to the asset's fair value or replacement cost (determined on an asset by asset basis). Write-downs of capital and intangible assets are recognized as expenses in the consolidated statement of operations and are not reversed.

Works-of-art

Contributed works-of-art are recorded at their estimated fair value at the date of contribution and subsequently measured at cost less impairment.

Cash surrender value of life insurance

Life insurance policies are recorded at their realizable value less applicable surrender charges.

Campfire Circle

Notes to the Consolidated Financial Statements

December 31, 2022

1. Significant accounting policies (continued)

Financial instruments

Financial instruments are recorded at fair value on initial recognition. Equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred.

Financial assets measured at cost or amortized cost are regularly assessed for indicators of impairment. If there is an indication of impairment the Organization determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset, and recognizes an impairment loss if the carrying value of the financial asset is greater than the higher of the present value of the expected future cash flows, the amount that could be realized from selling the financial asset or the amount the Organization expects to realize by exercising its right to any collateral.

If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement not exceeding the initial carrying value.

Use of estimates

The preparation of these consolidated financial statements, in conformity with ASNPO, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenditures during the reporting period. Actual results could differ from these estimates.

Estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the period in which they become known. Items requiring the use of significant estimates include the useful lives of capital and intangible assets, fair value of capital and intangible assets for determining impairment, and fair value of artwork for determining impairment.

2. Internally Restricted Funds

a) Operating Reserve Fund

The Board established an Operating Reserve Fund for the purpose of responding to financial pressures and unforeseen liabilities, with the goal of ensuring camp programs remain uninterrupted in the short to medium term. The goal for this fund is to maintain 6 to 9 months of the Organization's annual operating expenditures. The Board has approved a transfer of \$800,000 from unrestricted net assets to the operating reserve fund (2021 - \$700,000).

b) Strategic Initiatives Fund

The Board established a Strategic Initiatives Fund for the purpose of pursuing opportunities of strategic importance to advance the mission of the Organization, including capital and operational initiatives. The Board has approved a transfer of \$556,000 from the strategic initiatives fund to unrestricted net assets for site development and feasibility studies related to new and existing properties and camp sites. In 2021, the board approved a transfer of \$1,200,000 from unrestricted net assets to the strategic initiatives fund.

Campfire Circle

Notes to the Consolidated Financial Statements

December 31, 2022

3. Credit facilities

As part of the expansion funding plan, the Organization has secured an operating demand loan to finance short-term project costs. The facility is for a maximum amount of \$1,000,000 and bears interest at the Bank of Montreal's prime rate per annum. As at December 31, 2022, this facility was not in use.

The Organization has also secured a demand loan to finance the purchase of two properties in Prince Edward County. The facility is for a maximum amount of \$5,600,000 and bears interest at the Bank of Montreal's prime rate per annum. As at December 31, 2022, this facility was fully drawn.

The facilities are secured by:

- (i) A general security agreement over the assets of the Organization and Camp Hollyburn (1986) Limited;
- (ii) A guarantee provided by Camp Hollyburn (1986) Limited in the amount of \$6,600,000;
- (iii) First mortgage in the amount of \$6,600,000, over the Muskoka property; and
- (iv) Assignment of property insurance.

Included in cash is \$4,611 (2021 - \$5,260) held in trust for lottery/raffle payouts.

4. Investments

Investments consist of:

	<u>2022</u>	<u>2021</u>
GIC	\$ 8,000,000	\$ 5,000,000
Instruments quoted in an active market		
Fixed income	399,128	-
Domestic equity	1,226,824	-
Foreign equity	178,679	-
Other	<u>26,618</u>	<u>6,084</u>
	<u>\$ 9,831,249</u>	<u>\$ 5,006,084</u>

GIC comprises a Canadian guaranteed investment certificate in the amount of \$8,000,000 (2021 - \$5,000,000) which bears interest at 3.35% (2021 - 0.61%) with a maturity date of November 23, 2023 (2021 - July 12, 2022).

Campfire Circle
Notes to the Consolidated Financial Statements
December 31, 2022

5. Receivables

	<u>2022</u>	<u>2021</u>
HST, CEWS and CERS receivable	\$ 609,431	\$ 242,483
Pledges and Bequests	816,379	529,260
Other	<u>386,837</u>	<u>12,708</u>
	<u>\$ 1,812,647</u>	<u>\$ 784,451</u>

6. Capital assets

			<u>2022</u>	<u>2021</u>
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>	<u>Net Book Value</u>
Land	\$ 7,476,116	\$ -	\$ 7,476,116	\$ 1,705,311
Buildings	41,415,929	13,909,474	27,506,455	29,161,503
Furniture and equipment	3,465,148	2,603,951	861,197	951,890
Computer equipment	897,914	778,944	118,970	83,596
Vehicles	1,124,769	1,023,469	101,300	93,349
Leasehold improvements	<u>5,612,967</u>	<u>5,511,577</u>	<u>101,390</u>	<u>90,898</u>
	<u>\$ 59,992,843</u>	<u>\$ 23,827,415</u>	<u>\$ 36,165,428</u>	<u>\$ 32,086,547</u>

During the year the Organization purchased and developed capital assets amounting to \$6,324,003 (2021 - \$401,216) of which \$5,945,805 is for the purchase of two properties in Prince Edward County. In addition, a secondary office building and related office furniture with a carrying value of \$238,143 was sold resulting in proceeds of \$924,329, net of commissions, and a gain on disposal of \$685,084.

7. Intangible assets

			<u>2022</u>	<u>2021</u>
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>	<u>Net Book Value</u>
Computer software	\$ 741,959	\$ 722,278	\$ 19,681	\$ 51,091

Campfire Circle
Notes to the Consolidated Financial Statements
December 31, 2022

8. Other assets

	<u>2022</u>	<u>2021</u>
Works-of-art	\$ 93,625	\$ 93,625
Cash surrender value of life insurance	<u>37,073</u>	<u>33,375</u>
	<u>\$ 130,698</u>	<u>\$ 127,000</u>

The Organization is the owner and sole beneficiary of a donated life insurance policy with a cash surrender value. The policy has an insured value of \$125,025 and the life insurance premiums are paid by the donor. The increase in cash surrender value is included with interest earned in the consolidated statement of operations.

9. Deferred contributions and deferred capital contributions

- (a) Deferred contributions represent unspent resources externally restricted for program and capital expenses in future years. Changes in the deferred contributions balance are as follows:

	<u>2022</u>	<u>2021</u>
Balance, beginning of year	\$ 3,105,015	\$ 2,355,861
Contributions and interest received	2,613,629	1,715,362
Contributions transferred to deferred capital contributions	<u>(333,882)</u>	<u>(303,297)</u>
	5,384,762	3,767,926
Amount recognized as donations and fundraising:	<u>(1,199,553)</u>	<u>(662,911)</u>
Balance, end of year	<u>\$ 4,185,209</u>	<u>\$ 3,105,015</u>

The balance of deferred contributions is largely restricted for program and capital sustainability initiatives at the recently renovated Camp Muskoka.

- (b) Deferred capital contributions represent the unamortized amount of restricted contributions used for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the consolidated statement of operations and changes in net assets. Changes in the deferred capital contributions balance are as follows:

	<u>2022</u>	<u>2021</u>
Balance, beginning of year	\$ 25,740,178	\$ 26,651,600
Contributions transferred from deferred contributions	<u>333,882</u>	<u>303,297</u>
	26,074,060	26,954,897
Amortization of deferred capital contributions:	<u>(1,237,112)</u>	<u>(1,214,719)</u>
Balance, end of year	<u>\$ 24,836,948</u>	<u>\$ 25,740,178</u>

Campfire Circle

Notes to the Consolidated Financial Statements

December 31, 2022

10. Donations and fundraising

Included in donations and fundraising revenue is an amount of \$253,676 (2021 - \$1,053,282) received related to donations-in-kind of which \$236,238 (2021 - \$1,032,778) related to donated shares of publicly traded companies. It is the Organization's policy to convert these assets into cash as soon as practicable.

The Organization holds annual and biennial events, including its signature gala fundraiser. This event was last held in 2018. In 2022, the Organization returned to in-person events holding smaller fundraisers such as the Bonfire Bash Cottage and City Editions. These events resulted in donations and fundraising revenue of \$1,180,121 (2021 - \$579,937) with associated fundraising and development expenditures of \$433,748 (2021 - \$74,374). In addition, the Organization relaunched the R2NYC cycling fundraiser from Toronto to New York City. This event resulted in donations and fundraising revenue of \$969,721 (2021 - \$37,388) with associated fundraising and development expenditures of \$271,522 (2021 - \$3,671).

The Organization is a named beneficiary of an estate. An interim distribution of \$1,200,000 was received in 2021 (2020 - \$600,000). Remaining net proceeds from the estate are estimated to be approximately \$400,000 with final distribution to the Organization anticipated over the next 1-2 years.

11. Government funding

During the year the Organization received the Canadian Emergency Wage Subsidy (CEWS) of \$Nil (2021 - \$792,103) and Canada Emergency Rent Subsidy and Lockdown Support (CERS) of \$Nil (2021 - \$166,749). At year-end \$Nil (2021 - \$Nil) of CEWS and \$Nil (2021 - \$81,670) of CERS is receivable (Note 5). The Organization received the Canada Recovery Hiring Program (CRHP) subsidy of \$59,570 (2021 - \$Nil) and was also the recipient of a Canada Summer Jobs Grant of \$63,807 (2021 - \$15,544).

Furthermore, the Organization received Ontario Trillium Foundation (OTF) Grants totalling \$140,000 (2021 - \$274,800) of which \$210,373 (2021 - \$190,811) was recognized in the year which includes \$70,373 deferred in 2021.

12. Allocation of expenses

- (a) Salaries and benefits expenses of \$7,386,942 (2021 - \$5,669,269) have been allocated as follows:

	<u>2022</u>	<u>2021</u>
Overnight camp programs	\$ 2,230,185	\$ 1,445,025
Community and in-hospital programs	1,895,658	1,565,612
Site operating costs	461,313	287,070
Fundraising and development	1,568,118	1,445,395
Administrative, rental, and other	<u>1,231,668</u>	<u>926,167</u>
	<u>\$ 7,386,942</u>	<u>\$ 5,669,269</u>

Campfire Circle

Notes to the Consolidated Financial Statements

December 31, 2022

12. Allocation of expenses (continued)

- (b) Other expenses (including occupancy and communication costs, office supplies, computer maintenance and staff training and development costs) of \$1,563,245 (2021 - \$1,650,873) have been allocated as follows:

	<u>2022</u>	<u>2021</u>
Overnight camp programs	\$ 386,149	\$ 414,450
Community and in-hospital programs	690,130	681,406
Fundraising and development	261,779	322,775
Administrative, rental, and other	<u>225,187</u>	<u>232,242</u>
	<u>\$ 1,563,245</u>	<u>\$ 1,650,873</u>

13. Administrative, rental, and other

	<u>2022</u>	<u>2021</u>
Administrative	\$ 1,500,182	\$ 1,139,138
Rental program	160,779	92,399
Bank loan interest	<u>36,227</u>	<u>-</u>
	<u>\$ 1,697,187</u>	<u>\$ 1,231,537</u>

14. Financial instruments

The Organization is exposed to various risks through its financial instruments. The following analysis provides a measure of the Organization's risk exposure and concentration as at December 31, 2022.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly in respect of accounts payable. The Organization expects to meet these obligations as they come due by generating sufficient cash flows from its fundraising activities.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

Interest rate risk

The Organization is exposed to interest rate price risk on its fixed rate assets and floating rate liabilities. Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Given the current composition of bank loans, the floating-rate instrument subjects the Organization to a cash flow risk. There was no significant exposure in the prior year.

Campfire Circle

Notes to the Consolidated Financial Statements

December 31, 2022

14. Financial instruments (continued)

Market risk (continued)

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Organization is exposed to currency risk on its foreign equity investments. There was no significant exposure in the prior year.

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Organization is exposed to other price risk through its investments quoted in an active market. There was no significant exposure in the prior year.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Organization is exposed to credit risk on their pledge and other receivables (Note 5). Management has adopted credit policies in an effort to minimize those risks and does not believe that there is significant credit concentration or risk. The carrying amount of these balances represents the maximum credit exposure.

15. Commitments

- (a) The Organization is committed to minimum payments under existing premises, rental and equipment leases. Future minimum annual lease payments exclusive of operating costs are approximately as follows:

2023	\$ 422,674
2024	426,595
2025	425,205
2026	425,205
2027	283,507
	<u>\$ 1,983,186</u>

- (b) The Organization has entered into various contracts for campsite development, capital asset purchases and capital improvements of \$48,530 (inclusive of HST).

16. Comparative figures

Comparative figures have been adjusted to conform to changes in the current year presentation.